

A background image showing a hand holding a compass, with the compass face clearly visible. The image is overlaid with a semi-transparent purple and pink gradient.

# CHANGE THE WAY CONSULTING IS DONE

Uniquus is a tech-enabled global platform that offers ESG and Accounting & Reporting Consulting by leveraging high-performing global talent

# THE UNIQUE WAY

## Engage:

Think of us as your partners, as an extension of your business, our efforts are truly collaborative.  
*We hear you.*

## Evolve:

We seek feedback and learn from our collective experience.  
*We grow together.*



## Solve:

With deep domain expertise and practical experience, our efforts are solution-oriented.  
*We solve for challenges you face*

## Deliver:

Implementing solutions most efficiently, our efforts are measurable for impactful results.  
*We deliver excellence*

# OUR SERVICE OFFERINGS

## Accounting & Reporting Consulting

Our Accounting & Reporting Consulting (ARC) practice is designed to collaborate seamlessly with finance, internal audit, and risk functions, serving as a valuable extension of your team. Drawing from a global talent pool, we possess deep expertise in both functional and technological aspects within these domains. We offer the essential technical acumen, skills, technology, and operational capacity to address your challenges without incurring additional manpower costs for your organization.

Our team brings a comprehensive understanding of diverse accounting, reporting & compliance frameworks including U.S. GAAP, IFRS, Ind AS, SOX and other jurisdiction-specific regulations.

### Our ARC Services

Technical Accounting Advisory



IPO Readiness

Transaction Accounting Advisory



Accounting Support

Internal Controls Design & Testing



Enterprise Risk Management

Corporate Governance & Compliance



## ESG Consulting

Our ESG practice is built on the rich practical experience of SustainPlus that rolled- up into Uniquis as a part of our formation. We provide end-to-end services in the areas of ESG, Climate Action, and Corporate Responsibility.

We endeavour to guide sustainable transformation in business and society at large, with the vision to shape a more balanced planet for the coming generations.

### Our ESG Services

Corporate Sustainability & Responsibility



Climate Action

ESG Standards, Disclosures & Ratings



Sustainable Finance

ESG Due Diligence



Internal Control Frameworks & Assurance Readiness

Training & Awareness



## ESG UniVerse, our Tech Solution

Our tech solution, ESG UniVerse, is a cloud-based solution built using the foundation of Goodera ESG, a business that we acquired. The platform incorporates features which help organizations traverse efficiently through their entire ESG journey, ranging from disclosures and Greenhouse Gas (GHG) accounting to peer benchmarking, and maturity assessments. With a unique blend of strong ESG domain capabilities and innovative AI-based technology, ESG UniVerse streamlines data management, enhances user experience and supports organizations in achieving their long-term ESG goals.

## ESG UniVERSE Modules



## WHY US



**Deep specialization- financial reporting, internal control, risk & ESG domains**



**High-quality talent pool with an integrated global delivery model**



**Strong implementation & execution focus, no audit conflicts**



**Integrating financial and non-financial reporting & data management**



**Proprietary technology and focus on integrating technology & consulting**



### Market presence

We are a US incorporated company with offices and teams across the US, India and the Middle East.

Within a period of a year, we have grown our team to 40+ Partners & Directors and 300+ people serving more than 150 clients, including some of the most marquee companies across the markets we operate in.



### Backed by the best in the industry: Our investors

We are backed by leading institutional investors such as Nexus Venture Partners & Sorin Investments, and private investors across the US, London, Singapore, UAE, and India.

# A TEAM THAT YOU CAN TRUST TO DELIVER



## Jamil Khatri

Co-Founder & CEO

Jamil is an Indian Chartered Accountant and a US Certified Public Accountant with almost 30 years of experience in the consulting and assurance industry serving clients in India, the UK, and the US. He has deep experience in US listings and as the leader of the US GAAP & SEC practice for KPMG, assisted several large companies in complying with US listing regulations as they raised capital from the US markets.

Jamil pioneered the accounting advisory industry in India and built a market-leading practice advising clients on accounting, reporting, governance, and finance function matters. He subsequently assumed responsibility as the Global Head of KPMG's Accounting Advisory Services business, a US\$1 billion practice, with 4,000+ consultants. In his last stint before co-founding Uniqus, he led the assurance practice of KPMG to a market-leading position and served on the leadership team of KPMG India where he also led the Inclusion, Diversity & Equity agenda.

Jamil has served on various industry and regulatory committees and has been featured as a Top 40 business leader under the age of Forty by Spencer Stuart & The Economic Times. He was also selected as one of the three Leaders of Tomorrow in Business for a special feature by India Today, a leading Indian publication.



## Sandip Khetan

Co-Founder, Global Head of ARC Consulting

Sandip is an Indian Chartered Accountant, US Certified Public Accountant, Company Secretary, and an alumnus of IIM Ahmedabad with over 25 years of experience in the consulting and assurance industry serving clients in the US, India, the Middle East and the UK. He has deep experience in the area of US listings and has assisted several large Indian companies in complying with US listing regulations as they raised capital from the US markets.

He is known as a problem solver, thought leader, and advisor to companies on IPOs, transactions, divestitures, complex accounting, and regulatory matters. Before his consulting industry stint, Sandip worked with HCL Technologies, a large technology company where he led the overall US GAAP reporting unit.

He was a founding member of the Accounting Advisory Practice at KPMG. During his stint at EY, he led the Financial Accounting Advisory Services (FAAS) practice and was part of the Assurance leadership team. He enhanced the digital capabilities at EY by building technology to automate reporting in the finance function – this technology is now deployed for clients across different sectors in India and internationally.



## Anu Chaudhary

Partner, Global Head of ESG Consulting

Anu is an internationally recognized leader in the ESG domain with rich experience of over two decades. She has worked extensively in varied areas such as Low Carbon Technologies, Corporate Sustainability, Climate Action, Corporate Social Responsibility, and Sustainable Development Goals (SDGs). As a part of this journey, she has interacted and worked closely with governments, non-governmental organizations, and the private sector across Europe, Asia, Africa, and the Americas, including the United Nations (Germany), American National Accreditation Board (USA), and the Gold Standard Foundation (Switzerland).

Anu worked in the Climate Action & Sustainability vertical of DNV Europe for over a decade and led the Corporate Sustainability group for Tata Technologies. Anu has also worked closely with Ford in North America. In 2016, Anu started her own ESG firm, SustainPlus, which provided a range of services across sectors to clients in India, Europe, the Middle East, and the US.

Anu has been conferred with several awards and recognition over the years, including the 'CII Women Corporate Leadership Award for ESG', 'Most Influential Sustainability Leaders of India', and the 'Sheroes Award for exemplary work in Sustainability'. She has also been featured in the British High Commission's publication dedicated to Top Women Leaders recognized for their significant contribution towards the UN SDGs.

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## Avinash Ramkumar

Partner, Accounting & Reporting Consulting, Bay Area

Avinash is Partner and leader of our Accounting & Reporting Consulting practice in the West Coast of the US.

Avinash has more than 20 years of experience with a focus on US GAAP, SOX and IFRS.

Prior to joining Uniquis, Avinash was a National Office Audit Partner at KPMG in the US. He has assisted clients in resolving highly complex technical accounting implementation matters on a variety of subjects within the Technology, Life Sciences, and Industrial Manufacturing sectors. He has co-authored KPMG's Accounting handbooks on various topics such as Share-based payments, Revenue recognition, and Accounting for income taxes. Avinash has facilitated a variety of technical topic discussion & trainings on US GAAP & IFRS accounting matters at various forums.

In addition, Avinash has extensive experience in helping companies, in the US and abroad, manage their planned US capital market transactions, including SEC financial reporting compliance matters and internal controls implementation & testing.



## Huy Tran

Partner, Accounting & Reporting Consulting, New York

Huy is Partner and leader of our Accounting & Reporting Consulting practice in the East Coast of the US. Huy is a versatile senior partner with an outstanding cross-cultural track record as a global business advisor, entrepreneur, finance specialist, board/C-suite advisor, team builder and change agent in multinational markets.

He has diversified experience in both consulting and private corporate settings, running complex/matrix organizations, meeting regulatory challenges, and thriving in a constant market change with deep expertise in financial services encompassing banking, fintech, crypto, insurance and asset management.

Prior to joining Uniquis, Huy built and led the Banking and Capital Markets Sector for Financial Accounting Advisory Services (FAAS) at EY working with very large global clients. Under his leadership, this practice grew significantly with annual revenues of more than US\$100 million.

Huy has also previously held various finance leadership roles at Liberty Mutual, MBIA, Credit Suisse and Morgan Stanley overseeing diverse activities including corporate accounting, financial reporting, SOX internal controls and regulatory compliance.



## Matt Berner

Managing Director, ESG Consulting, Bay Area

Matt brings over 18 years of ESG experience to Uniquis, having spent his career developing broad expertise across the ESG domain. Matt's diverse experience includes advising high-growth companies as a trusted management consultant, in-house roles at multinational corporations, and investment stewardship roles focused on ESG research and analysis.

Prior to joining Uniquis, Matt was most recently Managing Director of ESG Advisory for Gilmartin Group LLC, a strategic consulting and investor relations firm. At Gilmartin Group, Matt established and led the firm's ESG consulting practice, working with client organizations to develop and maintain ESG strategies, reporting, and investor relations.

Previously, Matt was Director of Corporate Responsibility for CooperCompanies (NYSE: COO), a global medical device company. As Cooper's first head of ESG, Matt managed all aspects of the company's ESG program, including strategy development and implementation, design and execution of action plans to improve ESG performance, and investor and rating agency engagement to strengthen perception and company reputation.

Much of Matt's ESG expertise comes from his time at Chevron Corporation (NYSE: CVX), a global energy company where he spent over 11 years in ESG-focused roles of increasing responsibility. Matt worked across a variety of functions and geographies at Chevron, providing him broad exposure to areas such as climate change strategy and reporting, natural resource use, ethics and compliance, internal controls, and corporate governance. Early in his career, Matt held corporate governance and proxy voting positions at Glass Lewis & Co. and Barclays Global Investors.

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## Dinesh Jangid

Regional Managing Partner,  
Middle East

Dinesh is an Indian Chartered Accountant and a member of the Association of Chartered Certified Accountants (ACCA) with over 20 years of experience in the consulting and assurance space serving clients across India, Middle East, Far East and the UK. Dinesh is the first ever Global Council member of ACCA from India.

He was one of the founding members of the market leading Accounting Advisory Practice at KPMG in India. During this tenure at KPMG India, he led some of the most complex IFRS/Ind AS convergence engagements and provided transaction accounting support on several large M&A transactions. He also led automation projects for the finance function at several clients, including IFRS 16 tools, and consolidation & reporting solutions among others.

In the Middle East, Dinesh has led some of the largest IFRS convergence and accounting change (revenue recognition, leases, and financial instruments) projects including for some of the largest telecom companies, shipping companies and retail chains, and a large petrochemical company.

Most recently before joining Uniquis, Dinesh led the Audit Innovation Centre at KPMG in India focusing on developing tools for external audits as well as implementation of data analytics-driven audit approaches.



## Dr. Elena Primikiri

Associate Partner, ESG  
Consulting, Middle East

Dr. Elena Primikiri is a Greek national who comes with a rich experience of over 20 years in the ESG and sustainability area. She holds two Masters, and a PhD from Harvard University and the University of Michigan. Prior to joining Uniquis, she has held multiple senior roles, including Head of ESG worldwide at VFS Global (a Blackstone company), and Director of Sustainable Banking at Piraeus Bank.

During her career, she has been driving, enhancing and implementing numerous sustainability strategies and frameworks, in alignment with business strategies, SDGs and national goals, with tailor made action plans, ESG initiatives, processes, and policies across the globe and sectors. Her focus is on sustainable business, corporate governance, CSR activities, climate change, enhancing Diversity, Equity and Inclusion practices, and integrated reporting based on ESG rating agencies and international standards (e.g. GRI, UN SDGs, SASB), specializing in the GCC and Europe area.

She has extensive experience in sustainable finance - developing products and services (ESG/Sustainability-linked loans, Green loans/ Bonds); ESG Diligence; Environmental and social risk management processes in compliance with the IFC and EBRD standards; and integrating ESG policies and sustainability criteria in the lending and investment processes.



## Nagaraj Uchil

Partner, Accounting & Reporting  
Consulting, Middle East

Nagaraj is an MBA in finance and has over 18 years of experience in Internal Controls, Enterprise Risk Management, Business Continuity Management & IPO Readiness, and has worked with clients across the Middle East. Prior to joining Uniquis, Nagaraj was part of KPMG Lower Gulf's Governance, Risk & Compliance practice for more than seven years.

Nagaraj has led large Internal Controls Over Financial Reporting, Enterprise Risk Management, and Business Continuity Management engagements for clients in the UAE and Oman. He has worked on several innovative projects in creating value for his clients in areas such as data analytics, quantification of risks, interlinkage of risks, and implementation of Governance Risk and Compliance tools.

Nagaraj has also supported marquee clients in the UAE for IPO preparedness & listing on DFM and ADX markets as per the requirements of Securities and Commodities Authority. In most of those engagements, the scope included governance, risk management, financial reporting, financial planning and analysis, business continuity management, compliance, and information technology.

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## Dr. Rajesh Nair

Partner, ESG Consulting, India

Rajesh, with nearly 22 years of experience as an Entrepreneur, Policy Consultant, and Researcher in Climate Change, Sustainability, and Energy Analytics, holds a PhD in Public Policy from IIM Ahmedabad. His extensive career involves close collaboration with Policy Makers, the Private Sector, DFIs, and Civil Society to advance Climate Change Mitigation and Sustainable Development. Rajesh's ventures in Climate Tech and Blockchain have added to his global exposure, including work in Japan at NIES and establishing an office in Houston for his venture, Ecologix. As a former Partner at ERM, he led their Climate Change and Sustainability Practice for South Asia before joining Uniquis.

Rajesh has deep expertise in ESG Tech encompassing various initiatives such as collaborating with the 2030 WRG as a global technology specialist, developing a technology blueprint for food product traceability, creating a Wastewater Reuse Certificate trading program, and crafting a Digital Technology roadmap for the Agriculture Value Chain in the Greater Mekong Sub Region. His contributions extend to energy optimization solutions, Operations Research-based tools, and modeling long-term trends in primary energy, all detailed in peer-reviewed international journals.

Beyond ESG Tech, Rajesh's consulting experience involves leading teams in Decarbonization, Net Zero, Climate Risks, Sustainability and Water.



## Naresh Dusi

CTO, Product Engineering, India

Naresh is a REC/NIT Durgapur Engineering Graduate with almost 20 years of experience in leading, managing, architecting, and building highly scalable, mission critical, distributed SAAS and mobile applications for startups and large enterprise product companies. In his career, he has worked across many sectors like e-commerce, digital marketing, EdTech, AgriTech, and Energy.

Prior to Uniquis, Naresh was with Amazon, where he led the tech team responsible for managing and supporting one of the largest seller-based platforms, with more than one million sellers. In his role, he was responsible for re-engineering the entire invoicing platform to make it more scalable and global.

In his earlier organisations, Naresh has contributed greatly to the development of platforms around the Agri Tech ecosystem. He also played critical role on revamping tech platform across multiple markets(RTA/DAM) during his journey in IEX, an energy exchange.

He has previously played different technology leadership roles with US-based early-stage SAAS companies and built products from scratch.