



# Resource Guide

Allinial Global is an award-winning association of independent accounting and advisory firms who leverage collaboration, innovative resources, and the support of strategic partners and association staff to bring clients best-in-class solutions.

Through numerous in-person and virtual networking and educational events designed for future-fit firms, Allinial Global offers unparalleled opportunities for member firms and their clients to drive success.

## Commerce

### **AG Commerce Guide**

Detailed how-to guide on leveraging the expertise of fellow AG members to own the entire client relationship

### **Commerce Marketplace**

Our grand central station for commerce, where you can search for specialized services and team up with AG members to fast-track commerce exchange

### **Dedicated Regional Directors**

Dedicated regional directors focus on each geographic region for efficient connectivity and commerce

### **Doing Business In (DBI) Brochures**

A digital library of customizable brochures that provide up-to-date information and statistics to advise clients doing business in other countries

### **Global Business Compass**

Rich and engaging cultural awareness training programs that enhance your team's global business intelligence

### **Marketing Toolkit**

Targeted marketing resources and branded templates for web content, social media, and more

## Collaboration

### **AGConnect**

Members-only portal for networking, collaboration, and 24-hour connectivity to all things AG

### **AG GO**

A career enrichment program offering young professionals temporary assignments at other AG firms in order to foster cross-cultural experiences that accelerate both professional and personal growth

### **Communities**

Subgroups within the AG ecosystem designed to foster collaboration, commerce, and best practices sharing based on service line (A&A, tax, advisory), industry specialization, or special interest

### **Cross-Border Roadshows**

A platform to team up with your regional director(s) and other AG members to improve your trade and commerce capacity

### **Executive Working Groups**

A solution-focused, tight-knit group of firm leaders who meet regularly to share ideas, collaborate, and hold each other accountable to #drivesuccess and transform their firm for the future

### **Global and Regional Networking Conferences**

Opportunities to meet with fellow AG members both virtually and in person to build relationships, develop business, and fuel firm growth

## Future-Ready Solutions

### **Advanced Pricing Model (APM) Cohort**

A private community where you can share best practices and solve problems with other AG firms who are implementing Michelle Golden River's Advanced Pricing Model

### **AG Learning**

Our one-stop shop Learning Management System offering in-person and virtual learning sessions on demand

### **AG NEXT**

A comprehensive leadership development program designed to activate future leaders' potential, help them navigate the shift from doing to delegating, and accelerate leadership success

### **Allinial Global SmartBrief**

A bi-monthly newsletter featuring curated news articles on the latest trends affecting accounting advisory professionals and their clients

### **Annual Member Benchmarking Survey**

An annual member survey providing valuable insight on key performance indicators (KPIs) that enable data-driven decision-making and foster continuous improvement

### **Flex-Work Resource Center**

Clear, actionable guidance on implementing flexible work environments, including a downloadable Guide to Managing a Remote or Blended Workforce

### **Fundamentals for Advisory**

Tools and resources to grow high-performing advisory service lines with tailored support from global advisory experts Mindshop

### **ProfitCents**

A web-based suite of financial analysis software with benchmarking and reporting tools

### **Strategic Partners**

Member discounts and other benefits through strategic relationships with third-party vendors

### **Succession and M&A Learning**

Strategic support for succession planning, M&A, and firm governance review

### **Thought Leadership**

Innovative ideas, insights, and perspectives to advance the accounting profession, found in resources such as the Allinial Global blog, Moodys Tax (for Canadian members), and our ESG white paper

### **Vertical IQ**

An industry intelligence platform that enhances your firm's ability to advise clients on new business endeavors

For more information, please contact:

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## Americas

-  Americas Human Resources
-  Americas Client Accounting & Advisory Services (CAAS)
-  Americas Learning & Development
-  Americas Operations Management

## APAC

-  APAC Audit & Assurance
-  APAC Business Development
-  APAC Connect
-  APAC Corporate Finance
-  APAC Firm of the Future
-  APAC Human Resources
-  APAC Outsourced Accounting
-  APAC Tax

















## Canada

-  Canadian Standards Interest Group
-  Canadian Tax Interest Group




## EMEIA

-  EMEIA Audit & Assurance
-  EMEIA DACH-Group
-  EMEIA Indirect Tax
-  EMEIA Internal Audit & Controls
-  European Real Estate Practices Group
-  HR & Talent Reward Advisory
-  Francophone Community









## Global

-  Driving Global Commerce
-  Firm Transformation
-  Global Corporate Finance
-  Global Cybersecurity Advisory Services
-  Global Digital Assets
-  Global Environmental, Social & Governance (ESG)
-  Global Firm Tech
-  Global Legal Services
-  Global Marketing
-  Global Mobility
-  Global People
-  Global Private Client Group (UHNWI)
-  Global Service Organization Controls (SOC) Reporting
-  Global Women's Leadership
-  Int'l Corporate Tax
-  Transfer Pricing

## LATAM

-  LATAM Audit & Assurance
-  LATAM Tax
-  LATAM Technology + CAS

## US

-  C-Suite Executive Support
-  PCAOB Resource Group
-  US Advisory
-  US Audit & Assurance
-  US Employee Benefit Plans
-  US Family Office Services
-  US Financial Institutions
-  US HR Consulting
-  US International Tax Roundtable
-  US Marketing
-  US State and Local Taxation Issues (SALT)
-  US Tax
-  US Third Party Plan Administrator (TPA)

## Private

-  \$10M - \$30M Executive Working Group
-  \$30M - \$50M Executive Working Group
-  < \$10M Executive Working Group
-  > \$50M Executive Working Group
-  Advanced Pricing Methods (APM) Cohort
-  Americas Chief Financial Officer

Rev up your commerce engines with  
the Driving Commerce Marketplace on

**AG**  **CONNECT!**

To maximize your referrals, expand service offerings for clients, or search for talent-sharing opportunities, be sure to

- 1 Submit a commerce compass for your firm's specialized services
- 2 Search for fellow Allinial Global members with areas of expertise that complement your goals
- 3 Reach out to your regional directors for additional assistance

Learn more at [commerce.allinialglobal.com](https://commerce.allinialglobal.com)

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